



**For Immediate Release**

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Champaign Auctioneer earning Certified Auctioneers Institute designation

Champaign, Illinois May 4, 2009 – Champaign Auctioneer, Patrick Trainor of Westchester Group, Inc. recently completed his first year of courses for the highly honored National Auctioneers Association (NAA) Education Institute's Certified Auctioneers Institute (CAI) designation. The CAI designation is one of the most respected education programs in the country for auctioneers. The CAI program is an executive developmental program offering coursework in management skills, business ethics, finance, and marketing. A three-year program, CAI is taught by the nation's most distinguished and respected leaders in the auction industry. Patrick joined fellow auctioneers from across the country at Indiana University in Bloomington, Indiana in March for the educational seminars.

Patrick attended the University of Illinois, graduating in May 2006 with a Bachelor of Science degree in Accountancy. Beginning in 2004 he held a two-year internship with Westchester while attending school and upon graduation began working for the company full time. Patrick's proven ability to excel in a leadership role is driven by his intuitive sense of the ag industry. Patrick has managed land auctions in Illinois, Missouri and Texas totaling over 6,650 acres sold and generating over \$14,495,400 for the sellers. He has also assisted with land auctions in Colorado, Indiana, Maine, Maryland, Michigan and South Dakota. A key member of the land marketing team, his drive and enthusiasm show great promise as a future leader at Westchester. To learn more about Patrick please contact 217-352-6000 or visit [westchester-auctions.com](http://westchester-auctions.com).

Westchester Auctions, LLC is a national real estate and auction marketing firm. They utilize their marketing expertise and multi-parcel auction system to allow bidders to compete continuously throughout an auction, helping institutional, corporate and individual landowners achieve the highest price possible for their real estate.

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**About the NAA**

Headquartered in Overland Park, Kansas, the National Auctioneers Association (NAA) represents the interests of auctioneers in the United States, Canada and across the world. Founded in 1949, the mission of the NAA is to promote the auction method of marketing and enhance the professionalism of its members through education and technology.